



2008 CONSTRUCTION CONFERENCE

Nov. 11 » Ritz Charles, Carmel
CPE 8 hours » CLE TBD



Secure
strategies
unique to
your
industry.



Building your professional future.

Secure strategies unique to **your** industry.

We know your work in the construction industry means your continuing professional education needs to be specialized. The **2008 INCPAS/CFMA Construction Conference** is your chance to get up-to-date information on trends and regulations affecting your industry.

This is your chance to learn about common pitfalls contractors face when dealing with sales and use tax, unique issues involving prefabrication labor in Indiana, and surety credit in today's environment.

Come examine Indiana's place in the global economy and its effect on the construction industry, new health care options and how to avoid being the victim of fraud. Get the specialized knowledge you need — register for the **2008 INCPAS/CFMA Construction Conference** today.



**Early Bird on
or before Oct. 10**

2008 CONSTRUCTION CONFERENCE SESSIONS

8-9:30 a.m. General Session

The Big Picture Under the Microscope: Indiana's place in the global economy and the outlook for Hoosier contractors.

Richard Mourdock — State of Indiana – State Treasurer

Indiana contractors will get an update on how Indiana is positioned in the global economy and what the outlook is for the construction industry.

9:45-11 a.m. Breakout Session

A. Retirement Plans

M. Bernadette Fletcher, CPA — Katz, Sapper & Miller, LLP

This session's emphasis will be on 401(k) plans. Other topics to be discussed are automatic enrollment and default investment selections, common pitfalls in plan operations and an IRS/DOL regulatory update.

B. Federal and State Tax Update

Jay Feller, CPA — Somerset CPAs, P.C.

This session will include current federal and state legislative and regulatory updates.

11:15 a.m.-12:30 p.m. Breakout Session

A. Taking Charge of Your Business Program

Bill Drew — LoCascio Hadden & Dennis

As healthcare costs continue to rise, employers are coming to terms with the fact that managed care has failed to deliver on the promise of more affordable, accessible and effective healthcare. Government, doctors and hospitals, insurance companies, employers and employees all have a stake resolving this crisis. Unfortunately, they also have a stake in protecting their best interest. So, what's next? Consumer engagement. We will discuss the myths and realities of consumer driven health plans (CDHP), explain the consumer engagement product mix, and help you to determine if the concept is a fit for your organization.

B. Sales and Use Tax Update

Jeff Greene, JD, CMI — Crowe Chizek and Company LLC

This session will address common pitfalls contractors face when dealing with Indiana sales and use tax issues. Greene will discuss unique issues involving pre-fabrication labor in Indiana and surrounding states, direct pay permits vs. exemption certificates, and mixed contracts involving tangible property installation and real property improvements, as well as answer questions regarding sales and use tax.

1:15-2 p.m. Lunch Speaker

Generational Challenges — Learning from the Mistakes of Others

Karl Ahlrichs, SPHR — ExactHire

In these stressful times, CEOs and CFOs are realizing that people make the competitive difference. Problem is, the generational and personal differences make it difficult to create a "high performing" culture, and good metrics are hard to find. Ahlrichs practices what he preaches, and has built high performing cultures in manufacturing and services firms using leading edge tactics and an "Employer of Choice" culture. In this fast paced presentation, Ahlrichs will share his "real world" experience in the new field of talent management by offering direct advice on measuring and leveraging your biggest off balance sheet asset, and probably your biggest asset, period. That asset is, of course, people.

2-3 p.m. Breakout Session

A. What Keeps Construction CFOs and Controllers Up at Night?

Moderator: Greg Hauswald, CPA, CCIFP — Cardinal Contracting, LLC

Panel: Michelle Warren — Charles C. Brandt Construction Co.; Peter Kelley — Gaylor Group, Inc.; and Rob Lawyer, CPA, CCIFP — Meyer Najem Corporation

There have always been significant issues in the construction industry such as customer payment, rising insurance costs, project management capabilities, and corporate ethics. What new issues are you confronting? This interactive panel discussion provides insight into these and the next wave of challenges and potential solutions. Bring your questions and concerns and hear how others in the industry are dealing with them.

B. Surety Credit

Eric Wahlstrom — The Travelers Companies, Inc.

Get an update on surety credit in today's environment and its impact on you.

3:15-4:30 p.m. General Session

Fraud Awareness, Detection and Prevention in the Construction Industry

James L. McGovern — McGovern & Greene, LLP

In this session you will get a historical perspective on fraud and learn the elements of fraud and corruption.

2008 CONSTRUCTION CONFERENCE SCHEDULE

7 a.m.	Registration
8 a.m.	The Big Picture Under the Microscope: Indiana's place in the global economy and the outlook for Hoosier contractors
9:30 a.m.	Networking Break
9:45 a.m.	A. Retirement Plans B. Federal and State Tax Update
11 a.m.	Networking Break
11:15 a.m.	A. Taking Charge of Your Business Program B. Sales and Use Tax Update
12:30 p.m.	Lunch
1:15 p.m.	Generational Challenges — Learning from the Mistakes of Others
2 p.m.	A. What Keeps Construction CFOs and Controllers Up at Night? B. Surety Credit
3 p.m.	Networking Break
3:15 p.m.	Fraud Awareness, Detection and Prevention in the Construction Industry
4:30 p.m.	Adjourn

At this year's conference

- Get tips on how to hire and retain great staff by becoming an employer of choice.
- Discuss the myths and realities of consumer driven health plans, and whether it's a good choice for you.
- Learn methods to prevent and detect fraud in your company.

Conference project team

- Ridge Miller, CPA — Chairman
- Mark Bryant
- Tom Fine, CPA
- Terri Gill
- Greg Hauswald, CPA, CCIFP
- Dan Holt, CPA
- Mike Marsella
- Scott Miller
- Michelle Warren

2008 CONSTRUCTION CONFERENCE REGISTRATION

Member ID No. _____ AICPA ID No. _____

Full Name _____ Name to Greet by _____

Firm/Company _____

Work Phone No. _____ Fax No. _____

E-mail _____

Street Address (no P.O. Boxes) _____ Work/Home (circle) _____

City _____ State _____

County _____ Zip _____

Check all that apply:

New Address Member of Another State Society (List _____)

Registration Fees



Early Bird on or before Oct. 10

INCPAS or CFMA Member Registration \$300

INCPAS or CFMA Nonmember Registration \$450

After Oct. 10

Member Registration..... \$325

Nonmember Registration..... \$475

Bring a Friend..... \$149

Method of Payment AMEX Discover MasterCard Visa Check

Credit Card No. _____ Expiration Date _____ Name Indicated on Card _____

Signature _____

Do you require special accommodations to fully participate? Yes No

In case of emergency, whom should we contact on your behalf?

Name _____ Phone No. _____

No refunds for cancellations or switches received by phone or mail after Nov. 4. Space is limited. Make checks payable to: INCPAS, 8250 Woodfield Crossing Blvd., Suite 100, P.O. Box 40069, Indianapolis, IN 46240; phone: (317) 726-5000 or 1-800-272-2054; fax: (317) 726-5005. For more information, e-mail: info@incpas.org or go to incpas.org.



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Location

Ritz Charles
12156 N. Meridian St.
Carmel, IN 46032
(317) 846-9158
ritzcharles.com/carmel

Lodging

SpringHill Suites by Marriott
11895 N. Meridian St.
Carmel, IN 46032
(317) 846-1800
888-287-9400

Indiana CPA Society
8250 Woodfield Crossing Blvd.
Suite 100
P.O. Box 40069
Indianapolis, IN 46240

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Cancellation Policies: \$15 service fee for cancellations or switches received six to 14 business days prior to the program date; \$25 service fee for cancellations or switches received six to 14 business days prior to the program date; Nonrefundable registration fee for any INCPAS-sponsored conference cancellations or switches received five business days or less prior to the conference.